



Press Release

TopoSys and Eurosense Cooperate in Central Europe

TopoSys GmbH, Biberach, Germany and Eurosense GmbH, Cologne, Germany, signed a Cooperation Agreement at the end of July.

In addition to its own LIDAR data products, Eurosense will also be offering TopoSys products in the terrain model and true orthoimage sector in central Europe and will capitalize on the expertise of TopoSys in producing high precision terrain models. Eurosense already runs branch offices in a large number of central European countries and will make them available as sales channels. TopoSys, for its part, will place its "Falcon" LIDAR sensor at Eurosense's exclusive disposal.

"We see the cooperation as beneficially complementing each others' interests," reports Alexander Wiechert, Managing Director of TopoSys. "Through cooperating with Eurosense we are gaining an experienced sales partner who has been actively engaged in central Europe for some considerable time and with whom we will be able to jointly develop the market."

The cooperation means Eurosense will profit from the exclusive access to the TopoSys "Falcon II" sensor, which is a good complement to the sensor Eurosense operates. "Cooperating with TopoSys allows Eurosense to offer a comprehensive spectrum of products. We are already working together on a great number of projects, which can be covered significantly better by the combination of sensors," says Hubert Minten, Manager of Eurosense Deutschland.

The Cooperation Agreement is concluded initially for a period of five years. Long-term cooperation was important to both parties for successful development of the market.

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